



Oregon Law Institute  
of Lewis & Clark Law School

# Representing Clients at the Oregon Legislature

**T**his CLE is for any lawyer who has ever had a client issue related to the legislative process. Learn the ins and outs of making your client's voice heard by legislators—before, during, or after the legislative session. This unique CLE offers the opportunity to hear from members of the Oregon State Bar, most of them practicing lawyers, about dealing with the legislative process on behalf of your clients or yourself.

Senate Majority Leader and practicing Portland attorney Kate Brown will discuss the impact of lawyers on the legislative process, and provide a forecast of upcoming issues—both during this interim and the next legislature.

Other lawyer-legislators will explain how to best navigate the process, and a panel of lawyer-lobbyists will talk about what to do, and when to do it, in order to give yourself and your client the best chance of success with the legislature.

**Thursday, November 10, 2005**

Oregon Convention Center  
777 NE Martin Luther King Jr., Blvd.  
Portland, Oregon

4 MCLE Credits

# Schedule

- 8:00 LATE REGISTRATION AND DISTRIBUTION OF MATERIALS
- 8:25 WELCOME AND INTRODUCTION
- 8:30 - 9:15 **What Happened During the 2005 Session, and How Lawyers Involved in the Process Helped Shape Policy**  
– *Kate Brown*
- 9:15 - 10:00 **The Legislative Perspective on How Best to Represent Your Client at the Capitol**
- Legislative manners—how to behave, and why
  - Legislators' perspective on how to lobby and when
  - Tips on presenting your issue persuasively
  - The mechanics of bill drafting
  - Building support for your issue
  - Legislative staff and how they can help
  - Counting votes, keeping commitments
  - Influence during the interim
    - *Gregory H. MacPherson*
    - *Charlie Ringo*
    - *M. Max Williams II*
- 10:00 - 10:15 BREAK
- 10:15 - 11:00 **The Legislative Perspective (continued)**
- 11:00 - 12:30 **Lawyering and Lobbying — Why Would You Want To?**
- Why lobby?
  - How to lobby
  - How not to lobby
  - Lobbying only for the client; pluses and minuses
  - Lobbying as part of overall legal representation of a client
  - Lawyering and lobbying at the legislature, when to use which skill
  - Conflicts, credibility, time constraints, and marketing
  - So much more than just the session
    - *Paul S. Cosgrove*
    - *Gwen M. Dayton*
    - *Brian B. Doherty*
    - *James N. Gardner*
- 12:30 ADJOURN

# ***Program Faculty***

**Kate Brown**

*Majority Leader, Oregon State Senate*

**Paul S. Cosgrove**

*Lindsay, Hart, Neil & Weigler, LLP*

**Gwen M. Dayton**

*Oregon Association of Hospitals  
& Health Systems*

**Brian B. Doherty**

*Miller Nash LLP*

**Elizabeth A. Earls**

*Program Planner  
Harrang Long Gary Rudnick P.C.*

**James N. Gardner**

*Gardner & Gardner Attorneys P.C.*

**Gregory H. MacPherson**

*Oregon State Representative*

**Charlie Ringo**

*Oregon State Senator*

**M. Max Williams II**

*Director, Oregon Department of Corrections*

## **QUESTIONS?**

**Call (503) 768-6580**

**or (800) 222-8213.**

**or email us at [oli@lclark.edu](mailto:oli@lclark.edu).**

**Check out our website at  
[www.lclark.edu/org/oli](http://www.lclark.edu/org/oli).**

# Representing Clients at the Oregon Legislature

## LIVE PRESENTATION

**Portland – 11/10/05**

Oregon Convention Center  
777 NE MLK Jr. Blvd.

## MCLE CREDIT

*Representing Clients at the Oregon Legislature* will receive **4** General MCLE credits.

## PROGRAM PRODUCTS

Even if you cannot attend, you can still get the program on audiotape or videotape. Use the order form in this brochure to order your set today! OLI Annual Passholders may purchase the tapes at 50% off the full retail price.

## QUESTIONS?

Please call OLI at (503) 768-6580 in Portland or toll-free in Oregon at (800) 222-8213, e-mail us at [oli@lclark.edu](mailto:oli@lclark.edu); or visit our website at <http://www.lclark.edu/org/oli>.

## VIDEO REPLAYS

Please register at least one week prior to the replay date.

**Bend – 12/2/05**

**Replay 8:30 a.m.**

Bryant Lovlien & Jarvis  
591 Mill View Way

**Eugene – 11/18/05**

**Replay 8:30 a.m.**

Harrang Long Gary & Rudnick, P.C.  
360 East 10<sup>th</sup> Avenue, Ste. 300

**Medford – 11/18/05**

**Replay 8:30 a.m.**

Kellington, Krack, Richmond,  
Blackhurst & Glatte, LLP  
23 Newtown Street

**Portland – 12/7/05**

**Replay 9:00 a.m.**

Oregon Law Institute  
Gus J. Solomon Courthouse,  
620 S.W. Main St., Suite 706

## REGISTRATION/ORDER FORM

# Representing Clients at the Oregon Legislature

November 10, 2005

Name \_\_\_\_\_ OSB No. or Profession \_\_\_\_\_

Firm/Organization \_\_\_\_\_

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Please "✓" appropriate box below:

- Live presentation  
 Video replay. Location: \_\_\_\_\_ Date: \_\_\_\_\_

### **TUITION** *(Prices apply to live and video replays.)*

- \$129** "Early Bird" tuition *(Received by November 4, 2005)*  
 **\$109** "Early Bird" tuition for new attorneys (admitted 2004–2005), paralegals, or secretaries *(Received by November 4, 2005)*  
 **\$65** Public defenders, legal aid attorneys, and judges *(received by 11/4/05)*  
 **\$15** OLI Annual Pass holder (Pass No. \_\_\_\_\_)  
 **\$20** Add to above tuition if registration received *after November 4, 2005.*

### **PRODUCT ORDERS** *I am unable to attend. Please send me:*

- Audiotapes and course book, at \$139 per set.  
 CDs and course book, at \$139 per set.  
 Videotapes or DVDs and course book, at \$199 per set.  
 Course book only, at \$35 per copy.  
 Deduct 50% from order if you are an OLI Annual Pass holder (Pass no. \_\_\_\_\_)  
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ENCLOSED IS \$ \_\_\_\_\_ BY:

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 Credit Card: Acct. # \_\_\_\_\_  
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Return this form with payment to:  
OLI Registrar, Solomon Courthouse  
620 S.W. Main St., Suite 706  
Portland, OR 97205-3037

...or fax this registration  
form including credit  
card information to:  
(503) 768-6585.

**CONFIRMATION:** Confirmation will be sent via e-mail or fax.

**CANCELLATION POLICY:** Tuition minus a \$20 handling charge will be refunded if the cancellation request is *written and received* by November 4, 2005.

**NEED ASSISTANCE:** If you are a person with a disability, please let OLI know in time to make any necessary accommodations.

**TUITION ASSISTANCE:** A limited number of scholarships are available based on financial need. Contact OLI.